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Professor Rab Nawaz Lodhi, Ph.D., is a lecturer at the Department of Management Sciences, COMSATS Institute of Information Technology, Sahiwal Campus, Pakistan.

ACADEMIC QUALIFICATION:

PhD in Management Sciences (in progress), Session 2011-2014 CGPA 3.75, Bahria University Islamabad, Pakistan

MS in Business Administration, Session 2008-2010 CGPA 3.97, Superior University Lahore

Bachelor of Commerce (Honours), Session 2004-2008 CGPA 3.27, Hailey College of Commerce, University of the Punjab Lahore.

Diploma in Commerce, Session 2002-2004 1St Division, Government Institute of Commerce, Samanabad Lahore

MEMBER AND CORPORATE TRAINER OF PROFESSIONAL BODIES:

- 1. International Licensed Trainer of QSR International Limited Australia for NVivo 9 & 10. http://www.qsrinternational.com/training-a n d e v e n t s _ t r a i n i n g a n d consultancy_directory_detail.aspx?view=66 6 (See my profile on QSR Website)
- 2. Member Research Group 1, Department of Management Sciences, CIIT Sahiwal.
- 3. Member of Al-Huda Institute of Islamic Banking & Economics since 2008.
- 4. Member Curriculum Technical Education & Vocational Training Authority (TEVTA) since 2009.
- 5. Corporate Trainer at Pakistan Industrial Technical Assistance Center (PITAC), GoP since 2010.

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6. Corporate Trainer at Skill Development Council Islamabad (SDC) since 2011.

ACHIEVEMENT AND AWARDS:

- 2nd Positionin MS Business Administration;
- 2nd Positionin Annual Examination of D.Com;
- Awarded as Best Student during D.Com Session 2002-2004;
- Awarded as Most Regular Student during D.Com Session 2002-2004;

ASSOCIATION WITH INTERNATIONAL RESEARCH JOURNALS:

- 1. Member of Editorial Board, "Management and Administrative Sciences Review (MASR)". http://absronline.org/masr/editorial-board.htm
- 2. Member of Editorial Board, "Universal Journal of Management (UJM)". http://www.hrpub.org/journals/jour_editorial board.php?id=21
- 3. Member of Editorial Board, "Research Journal of Business Management and Accounting". http://www.wudpeckerresearchjournals.org/RJBMA/Editorial%20Bo ard.htm
- 4. Member of Editorial Board, "Electronic Journal of Information Systems E v a l u a t i o n ". http://www.ejise.com/editorial.html
- 5. Member of Editorial Board, "B-Quest (Business Quest), A Journal of Applied Topics in Business and Economics, University of West Georgia http://www.westga.edu/~bquest/board.html

- 6. Member of Editorial Board, "International Review of Basic and Applied Sciences . (IRBAS)".http://irbas.academyirmbr.com/eboard.php?jou=irbas
- 7. Member of Editorial Board of "Journal of Basic and Applied Scientific R e s e a r c h (JBASR)".http://www.textroad.com/Editoria lboard-JBASR.html
- 8. Member Advisory Board, "International Journal of Software and Web Sciences (IJSWS)"

9.

http://iasir.net/ijswsboardmembers.html

- 10. Member of Review Board "International Association of Scientific Innovation and Research (IASIR)". http://www.iasir.net/boardmembers.html .THOMSON REUTERS (ISI Indexed Journal)
- 11. Member of Review Board, "World Applied Science Journal". http://www.wasj.org, THOMSON REUTERS (ISI Indexed Journal)
- 12. Member of Editorial Board Review Committee, International Journal of Scientific and Engineering Research, http://www.ijser.org/editorial-board page2.aspx
- 13. Member of Review Board, "Science Series Data Report Journal". http://www.ssdr.sciencerecord.com, THOMSON REUTERS (ISI Indexed Journal)
- 14. Member of Review Board, "Journal of Information Systems Education". http://www.jise.org/
- 15. Member Advisory Board, "Elixir International Journal" http://www.elixirpublishers.com/index.php?r oute=information/information&information_id=55

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16. Member of Editorial Board, "International Journal of Modern Business Issues of Global Market (IJMBIGM") http://cri.ideainfinity.pk/?page id=36

Recent publications:

- 1. Lodhi, R. N., Mahmood, Z., & Bilal, A. (2012). Relationship-Based Approach to ERP System and Financial Performance: A Conceptual Model. Science Series Data Report Journal, 4 (9): 95-103. THOMSON REUTERS (ISI Indexed Journal)
- 2. Lodhi, R. N., Malik, R. K., &Habiba, U. (2012). Foreign Direct Investment Attractiveness in Pakistan. Science Series Data Report Journal, 4 (3): 8-23. THOMSON REUTERS (ISI Indexed Journal)
- 3. Lodhi, R. N.,& Malik, R. K. (2013). Impact of Electricity Shortage on Daily Routines: A Case Study of Pakistan. Energy & Environment, 25 (5): 701-709. THOMSON REUTERS (ISI) Impact Factor .319
- 4. Lodhi, R. N., Siddiqi, M. A., & Habiba, U. (2013). Empirical Investigation of the Factors Affecting Foreign Direct Investment in Pakistan: ARDL Approach. World Applied Sciences Journal, 22(9): 1318-1325. THOMSON REUTERS (ISI Indexed Journal)
- 5. Qamar, N., & Lodhi, R. N. (2013). An Empirical Study of Cause Related Marketing and Consumer Purchase Decision: Evidence from Pakistan. World Applied Sciences Journal, 23(8): 1125-1134.THOMSON REUTERS (ISI Indexed Journal)
- 6. Javed, M., Saeed, R., Lodhi, R. N., & Malik, Q. Z. (2013). The Effect of Board Size and Structure on Firm Financial

Performance: A Case of Banking Sector in Pakistan. Middle East Journal of Scientific Research, 15(2): 243-251.THOMSON REUTERS (ISI Indexed Journal)

- 7. Saeed, R., Ghafoor, O., & Lodhi, R. N. (2013). Factors affecting Customer Satisfaction in Health Care Services in Pakistan. Journal of Basic and Applied Scientific Research, 3(5): 947-952. THOMSON REUTERS (ISI Indexed Journal)
- 8. Saeed, R., Hashmi, A., & Lodhi, R. N. (2013). The effect of Transformational Leadership on Organizational Commitment with a Mediating effect of Psychological Empowerment. Journal of Basic and Applied Scientific Research, 3(6) 28-36: THOMSON REUTERS (ISI Indexed Journal)
- 9. Saeed, R., Kamil, H., & Lodhi, R. N. (2013). Impact of Relationship Marketing & Service Recovery on Customer Loyalty. Journal of Basic and Applied Scientific Research, 3 (6): 522-528. THOMSON REUTERS (ISI Indexed Journal)
- 10. Saeed, R., Ashraf, R. U., & Lodhi, R. N. (2013). Islamic and Conventional Agri-Financing in Pakistan. Scientific Papers Series Management, Economic Engineering in Agriculture and Rural Development, 13 (2): 357-361. HEC Recognized Y Category Journal.
- 11. Saeed, R., Lodhi, R. N.,& Ahmad, Z. (2013). Effect of Micro Finance on Poverty Reduction of Small Scale Farmers of Pakistan. Scientific Papers Series Management, Economic Engineering in Agriculture and Rural Development, 13 (2:) 363-367. HEC Recognized Y Category Journal.
- 12. Saeed, R., Tufail, S., & Lodhi, R. N. (2013). Antecedents of Cigarette Brand Loyalty in Pakistan. Journal of Basic and Applied Scientific Research, 3(5): 969-975.

- THOMSON REUTERS (ISI Indexed Journal)
- 13. Saeed, R., Nisar, F., & Lodhi, R. N. (2013). Impact of Sales Promotion on the Consumer Loyalty in the Telecommunication Industry in Pakistan. Journal of Basic and Applied Scientific Research, 5(3): 901-907. THOMSON REUTERS (ISI Indexed Journal)
- 14. Saeed, R., Safdar, M., & Lodhi, R. N. (2013). Service Quality Attributes and Customer Satisfaction: an Empirical Study on Microfinance Banks- A case from Pakistan. Journal of Basic and Applied Scientific Research, 3(6): 723-731. THOMSON REUTERS (ISI Indexed Journal)
- 15. Ijaz, A., Lodhi, R. N.&Irfan, S.M. (2013). Critical Success and Failure Factors of ERP System: A Case Study of an Electric Supply Company of Pakistan.10th Asian Academy of Management International Conference 2013 (AAM 2013)
- 16. Saeed, R., Khursheed, N., &Lodhi, R. N. (2013). Country-of-Origin (COO) Effect on Pakistani Consumers' Evaluation of French Cosmetic Products. Journal of Basic and Applied Scientific Research, 3(6): 988-1000. THOMSON REUTERS (ISI Indexed Journal)
- 17. Saeed, R., Arshad, M., Fareed, Z., & Lodhi, R. N. (2013). Stock Market Reforms and Its Impact on FPI in Pakistan. World Academic Journal of Business & Applied Sciences, 1(6): 217-222.HEC Recognized Y Category Journal.
- 18. Saeed, R., Lodhi, R. N., & Mukhtar, A. M. (2013). Factors affecting Consumer Purchase Decision in Clothing Industry of Sahiwal Pakistan. World Applied Sciences Journal. 24 (7): 844-849. THOMSON REUTERS (ISI Indexed Journal)
 - 19. Saeed, R., Lodhi, R. N., & Rauf, A.

- (2013). Impact of labeling on customer buying behavior in Sahiwal Pakistan. World Applied Sciences Journal. 24 (9): 1250-1254. THOMSON REUTERS (ISI Indexed Journal)
- 20. Saeed, R., Lodhi, R. N., Munir, J. (2013). The Impact of Voice of Customer on New Product Development. World Applied Sciences Journal. 24 (9): 1255-1260. THOMSON REUTERS (ISI Indexed Journal)
- 21. Fareed, Z., Abidan, Z. U., Shahzad, F., Umm-e-Amen, & Lodhi, R. N. (2013). The Impact of Rewards on Employees Job Performance and Job Satisfaction. Management and Administrative Sciences Review. 2 (5): 431-442. HEC Recognized Y Category Journal.
- 22. Saeed, R., Mukhtar, A. M., Sami, A., & Lodhi, R. N. (2013). Effect of Emotional Intelligence, and Stress on Employee Performance in Banking Sector: A Case Study of Okara Domestic, Pakistan. Management and Administrative Sciences Review. 2 (5): 594-602. HEC Recognized Y Category Journal.
- 23. Saeed, R., Lodhi, R. N., & Majid, M. B. (2013). Impact of After Sales Service on Consumer Buying Behavior in Sahiwal Pakistan. Management and Administrative Sciences Review. 2 (5): 555-562. HEC Recognized Y Category Journal.
- 24. Saeed, R., Lodhi, R. N., & Naeem, A. (2013). Consumer's attitude towards internet advertising in Pakistan. World Applied Sciences Journal . 25 (4): 623-628. THOMSON REUTERS (ISI Indexed Journal)
- 25. Saeed, R., Lodhi, R. N., & Munir, H. M. (2013). Capital Structure and its Determinants: Empirical Evidence from Pakistan's Pharmaceutical Firms. Academic Research International, 4(5). Accepted. HEC

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Recognized Y Category Journal.

26. Saeed, R., Mamoor, Z., &Lodhi, R. N. (2013). Impact of Organizational Culture, Structure and Knowledge Management System (KMS) on Employee Performance – SMEs Perspective. Interdisciplinary Journal of Information, Knowledge, and Management, Accepted. HEC Recognized Y Category Journal.

27. Javed, M., Saeed, R., Lodhi, R. N., & Malik, Q. Z. (2013). The Relationship between Corporate Social Responsibility And Firm Financial Performance: A Case Of Pakistan, Journal of Basic and Applied Scientific Research, Accepted. THOMSON REUTERS (ISI Indexed Journal)

28. Saeed, R., & Lodhi, R. N. (2013). Factors Affecting Teachers Motivation in Pakistani Public Universities. International Journal of Business and Management Invention. Accepted. HEC Recognized Y Category Journal.

29. Saeed, R., & Lodhi, R. N. (2013). Interactive Effects of Performance Appraisals on Employees' Motivation in Pakistani Banking Sector. International Journal of Business and Social Science. Accepted. HEC Recognized Y Category Journal.

30. Saeed, R., Lodhi, R. N., & Iqbal, A. (2013). Factors Influencing Job satisfaction of Employees in Telecom Sector of Pakistan. International Journal of Management and Sustainability. Accepted. HEC Recognized Y Category Journal.

31. Saeed, R., Lodhi, R. N., & Iqbal, A. (2013). The Effect of Human Resource Management Practices on Organization's Performance. International Journal of Business and Social Science. Accepted. HEC Recognized Y Category Journal.

32. Iqbal, A., Saeed, R., & Lodhi, R. N. (2013). Factors influencing the Adoption of

E-business Technology among Fresh Graduates of Pakistan. The International Conference on EMERGING CHALLENGES FOR ORGANIZATIONS IN DEVELOPING ECONOMIES, Bahria University Islamabad, Pakistan (November 4-5, 2013). Accepted.

33. Saeed, R., Lodhi, R. N., & Abbas, F. (2013). The Organizational Role in Career Development of Employees. Management and Administrative Sciences Review. 2 (6) Accepted. HEC Recognized Y Category Journal.

34. Saeed, R., Lodhi, R. N., & Ahmed, S. (2013). The Role of Communication in Organizational Change. Management and Administrative Sciences Review. 2 (6) Accepted. HEC Recognized Y Category Journal.

35. Saeed, R., Sarfraz, Q., Arshad, M., & Lodhi, R. N. (2013). Buyer Faithfulness in FMCG Sector of Pakistan. Management and Administrative Sciences Review. 2 (6) Accepted. HEC Recognized Y Category Journal.